




HY2007 RESULTS PRESENTATION
6 December 2006



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Agenda

- Overview
- Financial Review
- Business Updates
- Competitive Edge
- Core Competence
- Outlook




Overview

- ❖ Double Digit Revenue Growth :
 - Continued strong organic growth in major brands
 - Increased sales revenue from proprietary brands
- Reduction in gross profit margin from 26.7% to 23.6% :
 - Increase in prices from tyre manufacturers arising from higher raw materials cost
 - Increase in cost of production due to increase in aluminum ingot cost in wheel manufacturing




Financial Review

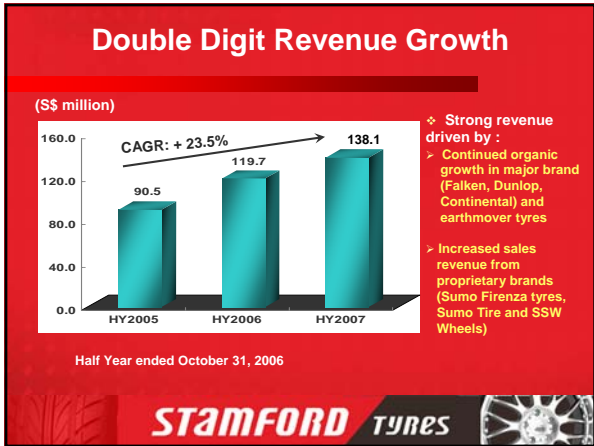


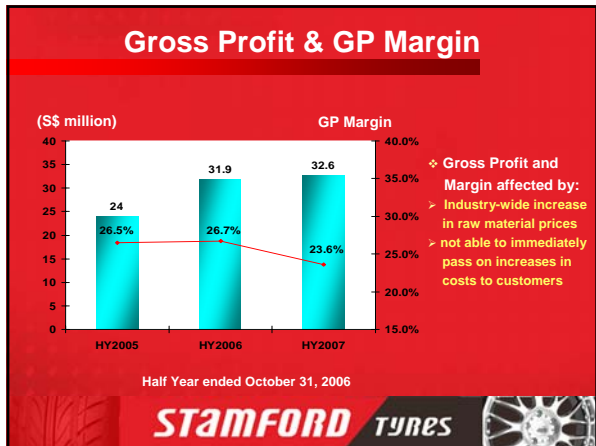
Financial Highlights

(S\$ mln)	HY2007	HY2006	Chg
Revenue	138.1	119.7	15.4%
Gross Profit	32.6	31.9	2.0%
Profit before Tax	8.0	8.8	(9.6%)
Net Profit after tax	5.6	6.5	(13.5%)
EPS (Cents)	2.49	3.06	(18.6%)

Half Year ended October 31, 2006







Business Updates

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- ### Business Developments in HY2007
- ❖ Continued growth in product development
 - ❖ Brand building of proprietary brands – Sumo Firenza, Sumo Tire and SSW Wheels
 - ❖ Introduction of Sumo Firenza ST08 high performance tyre in September 2006
 - ❖ Improving mix towards high performance tyres and wheels
 - ❖ Expanded coverage of major tyre ranges
 - ❖ SUV range, light truck range and wheels
 - ❖ Growth in distribution of major brands
 - ❖ Falken - passenger and high performance tyres from Indonesia for South East Asia
 - ❖ Continental – expanded territories to Thailand and Malaysia
- STAMFORD TYRES**

Competitive Edge



Our Business Model



The tyre and wheel distributor,
retailer and fleet service provider



Distribution Network

- International Distribution Network
- Retail Network (passenger tyres & wheels, car services & accessories)

Service provider of Truck and OTR Tyres With Management Services

Manufacturing

- SSW Alloy Wheel Manufacturing
- Tyre Outsource Manufacturing

Stamford's Strategic Focus

- ❖ Increase our market share through sales of major brands
 - ❖ Existing markets in South East Asia and China
- ❖ Increase total company sales through international distribution of proprietary brands
 - ❖ With an emphasis on Europe and the United States



Core Competence

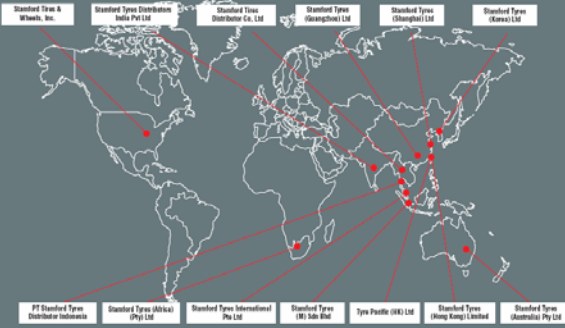





Our Warehousing and Distribution Capabilities




Global Distribution Network



Standard Tyres & Wheel, Inc.	Standard Tyres Distribution India Pvt Ltd	Standard Tyres Distributor Co. Ltd	Standard Tyres (Guangzhou) Ltd	Standard Tyres (Shanghai) Ltd	Standard Tyres (Korea) Ltd
PT Standard Tyres Distributor Indonesia	Standard Tyres (India) (Pty) Ltd	Standard Tyres International Pty Ltd	Standard Tyres (S) Sdn Bhd	Tyre Pacific (HK) Ltd	Standard Tyres (Hong Kong) Limited
					Standard Tyres (Australia) Pty Ltd



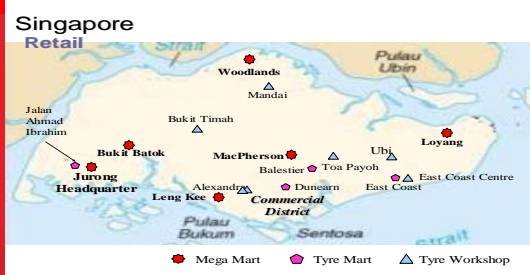


Our Customer and Dealer Network

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Distribution Network - Singapore

✓ Over 200 dealers island wide



Singapore Retail

Woodlands, Mandai, Pulau Ubin, Bukit Timah, MacPherson, Balestier, Toa Payoh, Uby, Loyang, East Coast Centre, East Coast, Commercial District, Duncarn, Lengkong, Jurong Headquarter, Bukit Batok, Jalan Ahmad Ibrahim, Pulau Bukum, Sentosa

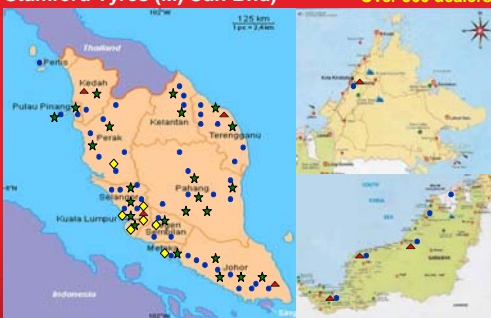
● Mega Mart ● Tyre Mart ▲ Tyre Workshop

✓ Strong relationship with dealers for more than 20 years

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Distribution Network - Malaysia

Stamford Tyres (M) Sdn Bhd ✓ Over 500 dealers



● Retailers ● Fleet owner ● Wholesaler ● Stamford Mart

✓ Warehouse: 8500 sq m

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Distribution Network - Thailand

Stamford Tyres Distributor Co., Ltd



- ✓ Over 300 dealers
- ✓ Warehouse: 4000 sq m



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Distribution Network - Indonesia

PT Stamford Distributor Indonesia



- ✓ Over 300 dealers
- ✓ Warehouse: 8500 sq m

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Distribution Network - China/Hong Kong

Stamford Tyres China

- ✓ Over 200 dealers



- ✓ Warehouse: 4000 sq m

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Distribution Network - China/Hong Kong

Tyre Pacific Hong Kong - China ✓ 1,500 dealers

Map of China
Dunlop Local Distribution Network

Legend:
 ◆ 3 Local JV (TPHK) ▲ 4 WOFEs (SRITP) ☆ 45 Wholesalers WOFEs: Wholly Owned Foreign Enterprises

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Our Major Brands

FALKEN Made by Sumitomo Rubber Industries in Japan
 > Full range of PCR, SUV, LTR, TBR

Continental Made by Continental AG in Germany
 > Full range of PCR, LTR, TBR, IND, OTR

TOYO TIRES Made by Toyo Tire & Rubber in Japan
 > Distribute TBR and OTR

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Our Proprietary Brands

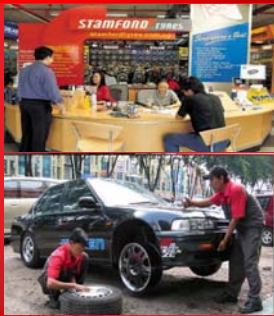
FIRENZA
 High quality, specially designed tyres
 High performance passenger car radial tyres, truck bus radial tyres, light truck radial tyres, sports utility vehicle tyres, etc.

SUMO TIRE
 Nylon bias range of tyres
 Light truck tyres, truck bus tyres and off-the-road tyres

STW
 Light alloy wheels ranging from 13" to 22" well known for its unique designs and fine finishing

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Our People



Stamford Tyres'
greatest asset

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Our Value-added services



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Retail Network and Truck Centres



We have an extensive retail network for car tyres and wheel, car services and car accessories, as well as workshop and tyre services

We always go the extra mile to ensure our customers enjoy the experience of a "One-Stop Auto Service Centre"



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Truck and OTR Tyres with Management Services



Stamford Tyres offers cutting-edge fleet tyre management and maintenance services to enhance customers' value and satisfaction. We deliver consistent and effective quality service at a reasonable price



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Our Manufacturing Capabilities



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SSW Thailand Wheel Plant



Total Land Size:
30,000 Sq meter

Factory Size:
Plant A : 10,000 Sq meter
Plant B : 15,000 Sq meter
(expansion plan in 2007)

Location:
60 km Northwest of Bangkok City
(approx 1 hr from city)



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Tyre Outsource Manufacturing



- Product Development
- Technical Support
- Fixed Product Allocation
- Branding, Marketing, Sales and Distribution

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FY2007 Outlook

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Outlook for 2H FY2007

- ❖ Expect to maintain double-digit revenue growth
 - ❖ Organic growth from major brands – Falken, Dunlop, Continental and earth mover tyres in South East Asia
 - ❖ Incremental sales of proprietary brands
 - Truck bus radial and passenger car radial tyres in new markets - Europe and USA

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Outlook for 2H FY2007

- Aims to continue double digit revenue growth
- Maintain gross profit margin
- Focus on cost containment
- Expects 2HFY07 to be better than 1HFY07

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THANK YOU

We would be pleased to answer your queries

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