

# STAMFORD TYRES CORPORATION LTD

## **Unaudited First Quarter 2014 Financial Statements**

PART I - INFORMATION REQUIRED FOR ANNOUNCEMENTS OF QUARTERLY (Q1, Q2 & Q3), HALF-YEAR AND FULL YEAR RESULTS

1(a) An income statement (for the group) together with a comparative statement for the corresponding period of the immediately preceding financial year.

# 1(a)(i) CONSOLIDATED INCOME STATEMENT

	Group			
	FY14	FY13		
	Jul'13	Jul'12	Difference	Difference
	\$'000	\$'000	\$'000	%
		(Restated)1		
Revenue	76,331	82,523	(6,192)	-7.50%
Other revenue	1,781	197	1,584	N.M
Total revenue	78,112	82,720	(4,608)	-5.57%
Cost of goods sold	59,627	65,886	(6,259)	-9.50%
Salaries and employees benefits	5,571	6,451	(880)	-13.64%
Marketing and distribution	2,455	2,917	(462)	-15.84%
Utilities, repairs and maintenance	1,338	1,556	(218)	-14.01%
Finance costs	1,143	1,528	(385)	-25.20%
Depreciation of property, plant and equipment	960	1,062	(102)	-9.60%
Operating lease rentals	1,631	1,836	(205)	-11.17%
Other operating expenses	3,818	5,512	(1,694)	-30.73%
Total expenditure	(76,543)	(86,748)	10,205	-11.76%
Share of results of joint ventures	(361)	11,511	(11,872)	N.M
Profit before taxation	1,208	7,483	(6,275)	-83.86%
Taxation	(790)	(676)	(114)	16.86%
Profit for the financial period	418	6,807	(6,389)	-93.86%
Attributable to:				
Equity holders of the company	418	6,807	(6,389)	-93.86%
	418	6,807	(6,389)	-93.86%

N.M - Not meaningful.

<sup>&</sup>lt;sup>1</sup>Restated for comparative purpose due to retrospective application of FRS 111 Joint Arrangements and Revised FRS 28 Investments in Associates and Joint Ventures which had been early adopted by the Group.



# 1(a)(i) CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

	FY14 Jul'13 \$'000	FY13 Jul'12 \$'000 (Restated) <sup>1</sup>
Net profit for the financial period	418	6,807
Other comprehensive income :		
Translation adjustments arising on consolidation	(1,995)	(894)
Other comprehensive income for the financial period, net of tax	(1,995)	(894)
Total comprehensive income for the financial period	(1,577)	5,913
Total comprehensive income attributable to :		
Equity holders of the Company	(1,577)	5,913
	(1,577)	5,913
	FY14 Jul'13 \$'000	FY13 Jul'12 \$'000 (Restated) <sup>1</sup>
(a) Profit after taxation is stated after charging/(crediting):		
Depreciation of property, plant and equipment (inclusive of charges included in cost of goods sold)	1,890	2,041
Allow ance for doubtful receivables	685	1,095
Allow ance/(w rite-back) for inventory obsolescence	426	(22)
Gain on disposal of property, plant and equipment	(22)	(353)
Foreign exchange loss	1,848	896
Fair value (gain)/loss on other financial instruments	(65)	45
Property, plant and equipment written-off		2.760
	1	2,760
Gain on disposal of associated company	- 1	2,760 (11,174)

<sup>&</sup>lt;sup>1</sup>Restated for comparative purpose due to retrospective application of FRS 111 Joint Arrangements and Revised FRS 28 Investments in Associates and Joint Ventures which had been early adopted by the Group.



1(b)(i) A balance sheet (for the issuer and group), together with a comparative statement as at the end of the immediately preceding financial year.

	Group		Comp	any	
	31/07/13 \$'000	30/04/13 \$'000 (Restated) <sup>1</sup>	30/04/12 \$'000 (Restated) <sup>1</sup>	31/07/13 \$'000	30/04/13 \$'000
Non-current assets					
Property, plant and equipment	54,390	51,451	49,896	-	-
Subsidiary companies	-	-	-	44,372	44,372
Amount due from subsidiary companies	-	-	-	19,803	19,313
Joint venture companies	17,013	17,533	18,375	6,567	6,567
Associated company	233	233	233	-	-
Deferred tax assets	2,498	2,527	2,973		-
	74,134	71,744	71,477	70,742	70,252
Current assets					
Inventories	109,548	112,449	118,273	-	-
Trade receivables	78,102	85,956	90,710	-	-
Derivatives	214	55	175	74	6
Other receivables	9,657	10,496	9,154	143	92
Prepayments and advances	2,043	2,170	2,890	46	19
Cash and cash equivalents	18,752	21,595	14,463	293	219
	218,316	232,721	235,665	556	336
Less: Current liabilities					
Trade payables	18,705	19,101	15,927	-	-
Trust receipts (secured)	67,608	76,031	89,673	-	-
Derivatives	237	143	57	-	-
Other payables	29,491	26,833	27,544	706	652
Loans (secured)	17,657	22,773	35,651	-	-
Hire-purchase liabilities	694	770	597	-	-
Provisions	635	506	860	-	-
Provision for taxation	2,787	2,417	3,063	90	90
	137,814	148,574	173,372	796	742
Net current assets/(liabilities)	80,502	84,147	62,293	(240)	(406)
Non-current liabilities					
Amount due to subsidiary companies	-	-	-	365	365
Hire-purchase liabilities	814	967	1,077	-	-
Provisions	381	381	541	-	-
Long-term loans (secured)	32,325	31,862	16,334	-	-
Deferred tax liabilities	2,445	2,433	2,806	108	108
	35,965	35,643	20,758	473	473
Net assets	118,671	120,248	113,012	70,029	69,373
Equity					
Share capital	35,722	35,722	35,182	35,722	35,722
Reserves	82,949	84,526	77,830	34,307	33,651
	118,671	120,248	113,012	70,029	69,373

<sup>&</sup>lt;sup>1</sup>Restated for comparative purpose due to retrospective application of FRS 111 Joint Arrangements and Revised FRS 28 Investments in Associates and Joint Ventures which had been early adopted by the Group.



## 1(b)(ii) Aggregate amount of group's borrowings and debt securities.

Amount repayable in one year or less, or on demand

As at 31	/07/2013	As at 30	/04/2013
Secured	Unsecured	Secured	Unsecured
\$'000	\$'000	\$'000	\$'000
		(Restated) <sup>1</sup>	
85,959	-	99,574	-

#### Amount repayable after one year

As at 31	/07/2013	As at 30	/04/2013
Secured	Unsecured	Secured	Unsecured
\$'000	\$'000	\$'000	\$'000
33,139	-	32,829	-

#### Details of any collateral

The Group's freehold land, certain leasehold land and buildings, leasehold improvements and certain plant and equipment with a total net book value of \$46,630,000 as at 31 July 2013 (30 April 2013 : \$36,138,000) are subject to legal mortgages in connection with bank facilities granted to the Group.

The trust receipts of subsidiary companies are secured primarily by corporate guarantees from the Company.

<sup>&</sup>lt;sup>1</sup>Restated for comparative purpose due to retrospective application of FRS 111 Joint Arrangements and Revised FRS 28 Investments in Associates and Joint Ventures which had been early adopted by the Group.



# 1(c) A cash flow statement (for the group), together with a comparative statement for the corresponding period of the immediately preceding financial year.

	Group		
	FY14	FY13	
	Jul'13	Jul'12	
Cash flows from operating activities	\$'000	\$'000	
Profit before taxation	1,208	7.483	
Adjustments for:	1,200	.,	
Depreciation of property, plant and equipment	1,890	2,041	
Gain on disposal of property, plant and equipment	(22)	(353)	
Fair value (gain)/loss on other financial instruments	(65)	45	
Property, plant and equipment written-off	1	2,760	
Bad debts w ritten-off	1	-	
Foreign currency translation adjustment	(867)	(689)	
Interest income	(37)	(22)	
Provision for product warranties	164	176	
Interest expenses	1,143	1,528	
Share of results of joint ventures	361	(11,511)	
Operating profit before reinvestment in working capital	3,777	1,458	
Decrease in inventories	2,901	8,536	
Decrease in receivables	8,819	5,484	
Increase in payables	2,230	3,254	
Cash generated from operations	17,727	18,732	
Interest received	37	22	
Interest paid	(1,143)	(1,528)	
Income tax paid	(379)	(376)	
Net cash provided by operating activities	16,242	16,850	
Cash flows from investing activities :			
Proceeds from disposal of property, plant and equipment	67	463	
Dividend income from associated company	<b>-</b>	18,363	
Purchase of property, plant and equipment	(5,872)	(2,333)	
Net cash (used in)/provided by investing activities	(5,805)	16,493	
Cash flows from financing activities :	0.005	27.015	
Proceeds from long-term loans	2,225	27,015	
Repayment of trust receipts	(8,423)	(28,590) (11,931)	
Repayment of revolving loans	(4,764)	(243)	
Repayment of hire purchase creditors	(259)	(13,112)	
Repayment of long-term loans  Net cash used in financing activities	(2,114)	(26,861)	
Het cash used in initialicing activities	(10,000)	(20,001)	
Net (decrease)/increase in cash and cash equivalents	(2,898)	6,482	
Cash and cash equivalents at beginning of financial period	21,595	14,463	
Exchange rate adjustment to cash and cash equivalents at beginning of financial period _	55	(24)	
Cash and cash equivalents at end of financial period	18,752	20,921	



1(d)(i) A statement (for the issuer and group) showing either (i) all changes in equity or (ii) changes in equity other than those arising from capitalisation issues and distributions to shareholders, together with a comparative statement for the corresponding year of the immediately preceding financial year.

	E quity to tal \$ '000	E quity attributable to owners of the C ompany total \$'000	S hare capital \$'000	R evenue res erve \$ '000	Other res erves to tal \$'000	C apital res erve	Employee share option reserve \$'000	currency	Discount on acquisition of non-controlling interest \$'000
<b>Group</b> Balance at 1 May 2012	113,012	113,012	35,182	85,542	(7,712)	424	755	(9,093)	202
P rofit for the financial period	6,807	6,807	-	6,807	-	-	-	-	-
Other comprehensive income for the period	(894)	(894)	-	-	(894)	-	-	(894)	-
Total comprehensive income for the financial period	5,913	5,913	-	6,807	(894)	-	-	(894)	-
Contributions by and distributions to owners									
Total contributions by and distributions to owners	-	_	-	-	-	-	-	-	-
Total transactions with owners in their capacity as owners	-	-	=	-	-	-	-	-	-
Balance at 31Jul 2012	118,925	118,925	35,182	92,349	(8,606)	424	755	(9,987)	202
Balance at 1 May 2013	120,248	120,248	35,722	93,850	(9,324)	424	254	(10,204)	202
P rofit for the financial period	418	418	-	418	-	-	-	-	-
Other comprehensive income for the period	(1,995)	(1,995)	-	-	(1,995)	-	-	(1,995)	-
Total comprehensive income for the financial period	(1,577)	(1,577)	-	418	(1,995)	-	-	(1,995)	-
Contributions by and distributions to owners									
Total contributions by and distributions to owners	_		-	-	-	-	-	-	-
Total transactions with owners in their capacity as owners	-	-	-	-	-	-	-	-	-
Balance at 31J ul 2013	118,671	118,671	35,722	94,268	(11,319)	424	254	(12,199)	202



	Equity total \$'000	E quity attributable to owners of the Company total \$'000	S hare capital \$'000	Revenue reserve \$'000	Other reserves total \$'000
Company					
Balance at 1 May 2012	58,003	58,003	35,182	22,066	755
Profit for the financial period	17,023	17,023	-	17,023	-
Total comprehensive income for the financial period	17,023	17,023	-	17,023	-
Contributions by and distributions to owners					
Total contributions by and distributions to owners	-	-	-	-	-
Total transactions with owners in their capacity as owners	-	-	-	-	- :
Balance at 31J ul 2012	75,026	75,026	35,182	39,089	755
Balance at 1 May 2013	69,373	69,373	35,722	33,397	254
Profit for the financial period	656	656	-	656	-
Total comprehensive income for the financial period	656	656	-	656	
Contributions by and distributions to owners					
Total contributions by and distributions to owners	-	-	-	-	-
Total transactions with owners in their capacity as owners	-		_	-	<u>-</u>
Balance at 31J ul 2013	70,029	70,029	35,722	34,053	254



1(d)(ii) Details of any changes in the company's share capital arising from rights issue, bonus issue, share buy-backs, exercise of share options or warrants, conversion of other issues of equity securities, issue of shares for cash or as consideration for acquisition or for any other purpose since the end of the previous year reported on. State also the number of shares that may be issued on conversion of all the outstanding convertibles as at the end of the current financial year reported on and as at the end of the corresponding year of the immediately preceding financial year.

There was no change in the company's number of shares since 30 April 2013.

1(d)(iii) To show the total number of issued shares excluding treasury shares as at the end of the current financial year and as at the end of the immediately preceding year

	Company 31/07/2013	Company 30/04/2013
Ordinary shares (excluding treasury shares)	235,586,244	235,586,244

1(d)(iv) A statement showing all sales, transfers, disposals, cancellation and/or use of treasury shares as at the end of the current financial year reported on

Not applicable. There is no treasury share as at the end of the current financial period reported on.

2. Whether the figures have been audited, or reviewed and in accordance with which standard or practice.

The figures have not been audited or reviewed by the Company's auditors.

3. Where the figures have been audited or reviewed, the auditors' report (including any qualifications or emphasis of matter).

Not applicable.

4. Whether the same accounting policies and methods of computation as in the issuer's most recently audited annual financial statements have been applied.

Except as disclosed in Note 5, the Group and the Company has applied the same accounting policies and methods of computation in the preparation of the financial statements for the current financial period compared with those of the audited financial statements as at 30 April 2013.



5. If there are any changes in the accounting policies and methods of computation, including any required by an accounting standard, what has changed, as well as the reasons for, and the effect of the change.

On 1 May 2013, the Group and the Company adopted the following new and revised Financial Reporting Standards ("FRS") and Interretations of Financial Reporting Standards ("INT FRS") that are relevant:

### **Description**

Amendments to FRS 1 Presentation of Items of Other Comprehensive Income FRS 34 Interim Financial Reporting Improvements to FRSs 2012

- Amendment to FRS 1 Presentation of Financial Statements
- Amendments to FRS 16 Property, Plant and Equipment
- Amendment to FRS 32 Financial Instruments: Presentation

The adoption of the above FRS and INT FRS did not result in any substantial changes to the Group's accounting policies and did not have any significant impact on the Group and the Company. On 1 May 2013, the Group also early adopted:

## FRS 111 Joint Arrangements and Revised FRS 28 Investments in Associates and Joint Venture

The Group has chose to early adopt the FRS 111 and Revised FRS 28 to equity account for the investments held in joint ventures in addition to associates. Previously, the Group had applied proportionate consolidation for its joint ventures. This will result in the change in Group's financial statement presentations. Where necessary, the comparative figures have been adjusted to conform with the changes in presentation in the current period. However, there will be no impact noted to the Group's net profit and net asset for the change in accounting policy.

6. Earnings per ordinary share of the group for the current year reported on and the corresponding year of the immediately preceding financial year, after deducting any provision for preference dividends.

	Group		
	FY14 Jul'13	FY13 Jul'12	
Earning per share (EPS)			
- basic (cents)	0.18	2.90	
- diluted (cents)	0.18	2.90	
•	\$'000	\$'000	
Group earnings used for the calculation of EPS			
Profit for the financial period	418	6,807	
	'000	'000	
Number of shares used for the calculation of basic and diluted EPS: Weighted average number of ordinary shares in issue used for			
the calculation of basic EPS	235,586	234,861	

Basic earning per share ("EPS") is calculated on the Group's profit for the financial year attributable to the shareholders of the Company divided by the weighted average number of ordinary shares in issue during the financial period.

Diluted EPS is calculated on the same basis as basic EPS as there are no dilutive potential ordinary shares as at 31 July 2013.

Unissued shares under share options as at 31 July 2013 comprise 795,000 (30 April 2013: 805,000) options entitling holders to subscribe at any time during the exercise period for the same number of ordinary shares in the Company.



7. Net asset value (for the issuer and group) per ordinary share based on issued share capital of the issuer at the end of the:- (a) current financial year reported on; and (b) immediately preceding financial year.

	Group		Company		
	31/07/13	30/04/13	31/07/13	30/04/13	
Net asset value per ordinary share (cents)	50.37	51.04	29.73	29.45	

The net asset value per share for the Group and the Company as at 31 July 2013 are calculated based on the actual number of shares in issue of 235,586,244 ordinary shares (30 April 2013: 235,586,244 ordinary shares).

8. A review of the performance of the group, to the extent necessary for a reasonable understanding of the group's business. It must include a discussion of the following:-(a) any significant factors that affected the turnover, costs, and earnings of the group for the current financial year reported on, including (where applicable) seasonal or cyclical factors; and (b) any material factors that affected the cash flow, working capital, assets or liabilities of the group during the current financial year reported on.

#### Revenue

The Group's total revenue was 7.5% lower at S\$76.3 million in 1QFY14 compared to S\$82.5 million in 1QFY13. This was mainly due to weaker Sumo Firenza tyre export sales contribution.

#### **Gross Profit and Gross Profit Margin**

Gross profit was S\$16.7 million in 1QFY14 compared to S\$16.6 million in 1QFY13. Gross profit margin increased to 22% compared to 20% previously. This is mainly attributable to lower cost of sales and higher contributions from value-added services at its Stamford Tyres Mart retail chain and truck tyre centres.

#### **Operating Expenses**

Operating expenses were 18.9% lower at S\$16.9 million in 1QFY14 compared to S\$20.9 million in 1QFY13 due to cost reduction efforts.

## Other Operating Expenses / Other Revenue

In addition to the above operating expenses, the Group recorded the following items:

- One-time compensation of S\$1.6 million from a principal in respect of the Group's exit from China in one of its brands. This was recorded as other revenue.
- Allowance for inventory obsolescence of S\$0.4 million. This was mainly in respect of slow moving inventories.
- Allowance for doubtful receivables of S\$0.7 million. These were mainly due to collection issues in Vietnam and Australia.

In respect of allowance for doubtful receivables made in prior years, S\$1.7 million was collected and writtenback as at 1QFY14.

## **Share of Results of Joint Ventures**

Included in the share of results of joint ventures in 1QFY13 was a one-off gain on disposal of an associated company amounting to S\$11.2 million.

In 1QFY14, the share of results of joint ventures amounted to a net loss of S\$0.4 million, mainly arising from the start-up phase of the FTI India joint venture which was announced on 20 December 2012.



#### **Net Profit**

The Group recorded a net profit of S\$0.4 million in 1QFY14, which is lower than the S\$6.8 million recorded in 1QFY13.

#### **Financial Position**

Receivables decreased to S\$78.1 million as at 31 July 2013 from S\$86.0 million as at 30 April 2013, in line with lower sales and increase in collections.

Inventories decreased to S\$109.5 million as at 31 July 2013 from S\$112.4 million as at 30 April 2013. This is in line with the Group's strategy of rationalising its inventory levels as the Group continued to optimise its product mix.

Trade payables and trust receipts decreased to \$\$86.3 million as at 31 July 2013 from \$\$95.1 million as at 30 April 2013. The decrease was in line with lower inventory levels.

As at 31 July 2013, the Group's cash and cash equivalents stood at S\$18.8 million compared to S\$21.6 million as at 30 April 2013.

The Group's borrowings which comprise trust receipts, revolving credit, short-term secured loans as well as long-term secured loans stood at S\$117.6 million as at 31 July 2013 compared with S\$130.7 million as at 30 April 2013. The decline is mainly attributable to repayment of bank borrowings during the year. This resulted in a lower aggregate leverage of 40.2% as at 31 July 2013 versus 42.9% as at 30 April 2013.

9. Where a forecast, or a prospect statement, has been previously disclosed to shareholders, any variance between it and the actual results.

Not applicable.

10. A commentary at the date of the announcement of the significant trends and competitive conditions of the industry in which the group operates and any known factors or events that may affect the group in the next reporting year and the next 12 months.

The global economic outlook remains uncertain. As a result, our operating environment will continue to be challenging.

To mitigate this challenging environment, the Group will continue to optimize its product mix and manage operating costs so as to enhance its performance.



#### 11. Dividend

(a) Current Financial Period Reported On

Any dividend declared for the current financial period reported on? No

(b) Corresponding Period of the Immediately Preceding Financial Year

Any dividend declared for the corresponding period of the immediately preceding financial year? No

(c) Date payable

Not applicable.

(d) Books closure date

Not applicable.

12. If no dividend has been declared/recommended, a statement to that effect.

Not applicable.

13. If the Group has obtained a general mandate from shareholder for IPTs, the aggregate value of such transactions as required under Rule 9201(1)(a)(iii). If no IPT mandate has been obtained, a statement to that effect.

No IPT mandate has been obtained.

Statement Pursuant to Rule 705(4) of the Listing Manual of the Singapore Exchange Securities Trading Limited

The directors confirm that, to the best of our knowledge, nothing has come to the attention of the Board of Directors which may render the interim financial statements of Stamford Tyres Corporation Limited for the 1st quarter ended 31 July 2013, to be false or misleading in any material aspect.

BY ORDER OF THE BOARD

Dawn Wee Wai Ying

Director

6 September 2013